

Retail

Retailers share a passion for connecting with consumers in innovative ways and leveraging technology and analytics in pursuit of new opportunities. We help you unlock value and navigate the challenges en route to a winning position.

Whether making strategic acquisitions, expanding geographic footprint or investing in new digital business models, retailers and retail property owners across Canada and the U.S. rely on our team for support. Combining deep sector knowledge with broad legal expertise, we help you tackle both emerging opportunities and day-to-day operational challenges as we tailor solutions that go beyond the obvious.

Our experience spans the spectrum of retail business challenges, from financing, going-public and tax strategies to commercial contracts, mergers and acquisitions, reorganizations, trademark matters, cybersecurity and French-language requirements.

If your retail business faces a legal dispute – whether around employment law, product liability, data breaches or competition investigations – we assemble the right team of industry-leading experts to resolve your case with agility and speed.

REPRESENTATIVE WORK

RelationShop Inc.

Acted as Canadian counsel for RelationShop Inc. in its acquisition of all of the issued and outstanding shares of Mercatus Technologies, a leading provider of eCommerce solutions for regional grocers and independents.

The Body Shop Canada Limited

Acting for The Body Shop Canada Limited Inc. with its restructuring under the *Bankruptcy and Insolvency Act*, which include liquidating 33 stores across Canada.

Thread Collective Inc.

Acted for Thread Collective Inc. in their acquisition of all issued and outstanding shares of 9167200 Canada Inc. (dba Kanuk), from the founder and Champlain Financial Corporation. Kanuk is a Montreal-based manufacturer and retail brand known for cold-weather apparel and winter coats, boasting an international reputation.

BMO Nesbitt Burns Inc.

Acted for BMO Nesbitt Burns Inc., National Bank Financial Inc., RBC Dominion Securities Inc., and a syndicate of agents in a C\$300-million offering of Metro Inc.'s 4.657% Series K senior unsecured notes due February 7, 2033.

Groupe Legault / JE Mondou Ltée

Acted for Legault Group in its joint venture with Groupe Montoni relating to the construction of a nearly 400,000 square feet automated distribution centre as part of the final phase of the Mascouche CentrOparc business district. The facility, which represents an investment of over \$90 million, will be owned equally by the partners and will used to service the Mondou chain of pet supply stores.