

Venture Capital and Growth Companies

Early-stage and high-growth businesses need increasingly sophisticated legal and strategic advice to navigate the complex terrain from startup to industry leader. Dedicated to emerging companies and investors, we understand your needs and what it takes to move your business forward.

We guide entrepreneurs and innovators through every phase, from early- and later-stage financings to strategic partnerships, exits and IPOs – and our experience on both sides of the table gives us unique insight into market terms and strategies that close the deal. We provide tailored advice to help you make the right decisions for your business, seize opportunities and manage any obstacle while strategizing for what lies ahead.

Our agile decision-making and creative onboarding of startups and scale-ups give you a competitive advantage, while our unique business model allows for cost-effective advice without sacrificing top-tier service. With our team at your side, you gain access to our extended network of investors and vital sources of capital.

Along with our investment expertise, we leverage our strengths in corporate law, cross-border tax, technology, privacy, securities and M&A to nimbly address the most critical issues on a scale-up's road map. Whatever your goal, we work side by side with you to get the right result.

REPRESENTATIVE WORK

Canada Growth Fund Inc.

Acted for Canada Growth Fund Inc. in leading the US\$55-million convertible debt financing of dcbel Inc., a Montréal-based smart home energy platform company.

Hydrostor Inc.

Acted for Hydrostor Inc., a leading developer and operator of long duration energy storage systems, in securing a US\$150 million convertible note financing commitment from Canada Growth Fund Inc. ("CGF"), Goldman Sachs Alternatives, and Canada Pension Plan Investment Board and an additional US\$50 million convertible development expenditure loan facility from CGF.

Amzak Health LLC and Lumira Ventures

Acted for Amzak Health and Lumira Ventures in connection with a US\$16.5-million Series A funding round for Sound Blade Medical Inc., a medical device company developing handheld ultrasound-guided histotripsy technology.

RAVL Inc.

Acted for the shareholders of RAVL Inc., a provider of advisory and engineering services for the financial services industry, in connection with the sale of 50% of its outstanding shares to MML Capital Partners.

Ruck Lane Inc.

Acted for Ruck Lane Inc., a real estate-focused venture capital investor, in its strategic partnership with Private Pension Partners, which offers a fully integrated real estate service platform to institutional and high-net-worth clients, including asset management, development, property management, leasing and brokerage services.

DAVIES

RECOGNITION

Chambers Global: The World's Leading Lawyers for Business—Corporate/M&A (Band 1 firm)

Chambers Canada: Canada's Leading Lawyers for Business

- Startups and Emerging Companies
- Investment Funds: Fund Formation (Band 1 firm)

Canadian FinTech & AI Awards—Law Firm of the Year (2019)

The Canadian Legal Lexpert Directory

- Corporate Commercial Law: Toronto and Montréal (Most Frequently Recommended firm)
- Investment Funds & Asset Management