



Brian Kujavsky

Partner

Office

Montréal

Tel

514.841.6401

Email

bkujavsky@dwpv.com

Expertise

Mergers and Acquisitions
Family Office
Technology
Private Equity
Venture Capital and Growth
Companies

Bar Admissions

Québec, 2004

Brian offers creative, business-minded advice to meet the challenges and pressures of his clients' enterprises.

With a corporate and securities practice focused on mergers and acquisitions, Brian advises on complex cross-border transactions, both public and private. He has deep experience advising venture capitalists, family offices, private equity funds and entrepreneurs that regularly call on him for guidance as a trusted business adviser. Brian counsels Canadian, U.S. and international corporations, providing practical advice across a wide range of industries – including pharmaceuticals, retail, travel, music, clean technology, smart city infrastructure and med tech.

Brian is an active participant in the CJA Federation and the Jewish Chamber of Commerce.

REPRESENTATIVE WORK

Plusgrade Inc.

Acted for Plusgrade in connection with General Atlantic's strategic investment in the ancillary revenue powerhouse. The investment represents a monumental transaction for the global travel tech sector.

Sumanic Investments

Acted for Sumanic Investments, the controlling shareholder of Logistec Inc., in the \$1.2-billion acquisition of Logistec by Blue Wolf Capital Partners.

MacKinnon, Bennett & Co.

Acted for MacKinnon, Bennett & Co. in the sale of its C\$52-million stake in Miovision, a leading provider of intelligent transportation solutions, to TELUS Ventures.

MacKinnon, Bennett & Co. and Idealist Capital

Acted for co-investors MacKinnon, Bennett & Co. and Idealist Capital in their growth capital equity investment in XNRGY Climate Systems, a leader in the design and manufacturing of energy efficient commercial HVAC systems.

Plusgrade Inc.

Acted for Plusgrade Inc. in its purchase of all the issued and outstanding shares of Israel-based technology and hospitality company, Ancillary Streams Ltd., a global software provider of upgrade solutions to hotels, known as "UpStay."

MacKinnon, Bennett & Co.

Acted for MacKinnon, Bennett & Co. in connection with the C\$32-million merger of its portfolio company Bird Canada Inc. with Bird Global, Inc.

E-Cycle Solutions Inc.

Acted for E-Cycle Solutions Inc. in its sale to JX Nippon Mining & Metals Corporation, a leading supplier of consumable electronic materials.

DAVIES

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MacKinnon, Bennett & Co.

Acted for MacKinnon, Bennett & Co. in its equity investment in Raptor Maps Inc., a SAAS growth-stage startup operating in the solar industry.

MacKinnon, Bennett & Co.

Acted for MacKinnon, Bennett & Co. in the formation of MKB Partners Fund II, a private equity fund that invests in clean technology and smart city companies in the energy and transportation sectors.

Plusgrade L.P.

Acted for Plusgrade L.P., a recognized leader in providing innovative revenue-generating solutions for the global travel industry, and its partners in connection with an equity investment by Novacap.

RECOGNITIONS

Chambers Canada: Canada's Leading Lawyers for Business—
Corporate/Commercial: Québec

Lexpert Special Edition: Agribusiness and Cannabis

Lexpert Special Edition: Finance and M&A

Lexpert Special Edition: Technology and Health Sciences

*The Canadian Legal Lexpert Directory—*Investment Funds & Asset Management; Mergers and Acquisitions; Private Equity

*The Best Lawyers in Canada—*Corporate Law; Venture Capital Law; Leveraged Buyouts and Private Equity Law; Mergers and Acquisitions Law

INSIGHTS

American Bar Association, Business Law Section 2020 Virtual Annual Meeting, International Expansion and Cross-Border Transactions Subcommittee Meeting, "The North American Cannabis Market: A Dynamically Evolving Legal and Commercial Environment"; Webinar
Sept. 23, 2020

2020 Global Report on Cannabis Policy, Canada chapter, co-author
June 25, 2020

Canadian Securities Authorities Address Cannabis Issuers' Conflicts of Interest
Nov. 13, 2019

Québec Increases Minimum Age for Cannabis Consumption to 21
Nov. 12, 2019

Québec Court Rules Restriction on Growing Cannabis at Home Is Unconstitutional
Sept. 10, 2019

In High Demand: Health Canada Releases Final Regulations for Cannabis Edibles, Extracts and Topical Products
June 17, 2019

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Cannabis Deal Traffic Flows in Both Directions Across the Border:
Considerations for U.S. Law Firms, co-author
Apr. 15, 2019

Legalization of Cannabis: A Guide for Employers
Oct. 19, 2018

Ontario Releases Framework for Private Retail Cannabis Sales
Sept. 28, 2018

Québec Releases Framework for Recreational Cannabis
Nov. 21, 2017

EDUCATION

McGill University, BCL/LLB, 2003
McGill University, BComm, 1999

PROFESSIONAL AFFILIATIONS

CJA Federation
Jewish Chamber of Commerce
Lord Reading Law Society