



Cameron M. Rusaw

Partner

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Expertise

Mergers and Acquisitions
Corporate
Private Equity
Technology
Venture Capital and Growth
Companies
Life Sciences

Bar Admissions

Ontario, 1990

“He’s been a great partner in terms of understanding our business. He stays very much in tune with us. He’s not so overprotective that I can’t manoeuvre, though – he’s fantastic.”

Client – Chambers Canada

Canadian and international companies, both public and private, choose Cam to lead their mergers, acquisitions, private equity and venture capital deals, financings, joint ventures and information technology transactions. He is a trusted advisor to several Canadian and U.S. private equity firms, who regularly call him to guide their cross-border and international investments. Cam advises clients in a number of industries – including digital infrastructure, pharmaceutical, retail, healthcare and technology. He works closely with legal and business teams to offer advice tailored to clients’ unique needs and goals.

Cam chairs our Lawyer Evaluation Committee and is a mentor to many younger lawyers. He is an adjunct professor at the University of Toronto Faculty of Law and a frequent presenter to the American Bar Association’s M&A Committee.

REPRESENTATIVE WORK

WESCO Distribution Inc.

Acted as Canadian counsel to WESCO Distribution Inc. in the US\$350-million sale of its integrated supply business to Vallen Distribution, Inc., a portfolio company of Nautic Partners, LLC.

Revolution Sustainable Solutions Holdings LLC

Acted for Revolution Sustainable Solutions Holdings LLC, a portfolio company of Arsenal Capital Partners, in its acquisition of the assets of PolyAg Recycling Ltd., an agricultural plastic recycler in Alberta.

Barrick Gold Corporation

Acted for Barrick Gold Corporation in its initial C\$23.39 million strategic investment in Hercules Silver and its additional C\$7-million follow-on investment.

Beanfield Metroconnect

Acted for Beanfield Metroconnect, a portfolio company of DigitalBridge, in securing a strategic equity investment from OMERS Infrastructure.

DIF Capital Partners

Acted for DIF Capital Partners, through its DIF Core Infrastructure Fund III (DIF CIF III), in its acquisition of RFNow Inc., an independent enterprise fiber, residential fiber, fixed wireless internet and phone services provider in Manitoba and Saskatchewan.

Valley Fiber Ltd.

Acted for Valley Fiber, a portfolio company of DIF Capital, in its acquisition of

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Commstream GigaLinks, an independent internet service provider in Manitoba.

Valley Fiber Ltd.

Acted for Valley Fiber, a portfolio company of DIF Capital, in its acquisition of Waterside Wireless, an independent internet service provider in Manitoba.

Beanfield Technologies Inc.

Acted for Beanfield Technologies Inc., a portfolio company of DigitalBridge, in its acquisition of Urbanfibre, a leading internet service and wholesale fibre provider operating in the Greater Vancouver Area.

Epiq Systems, Inc.

Acted as Canadian counsel for Epiq Systems, Inc., a global technology-enabled leader in the legal services industry, in its acquisition of Fireman & Company, a leading legal industry management consulting firm.

Beanfield Metroconnect

Acted for Beanfield Metroconnect, a portfolio company of DigitalBridge, in its acquisition of FibreStream, an Internet service provider operating in the Greater Toronto Area, Ottawa and Vancouver.

RECOGNITIONS

IFLR1000: Guide to the World's Leading Financial Law Firms—Mergers and Acquisitions; Private Equity

The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada—Corporate Commercial Law; Private Equity

Lexpert Special Edition: Finance and M&A

Lexpert Special Edition: Technology and Health Sciences

Lexpert Guide to US/Canada Cross-Border Lawyers in Canada—Mergers & Acquisitions

The Canadian Legal Lexpert Directory—Corporate Commercial Law (Most Frequently Recommended); Corporate Mid-Market; Mergers and Acquisitions; Private Equity (Most Frequently Recommended)

The Best Lawyers in Canada—Corporate Law; Leveraged Buyouts and Private Equity Law (Lawyer of the Year 2018, 2023 and 2025, Toronto); Mergers and Acquisitions Law

INSIGHTS

Co-chair, Cambridge Forums, Forum on Private Equity M&A; Niagara-on-the-Lake
Apr. 24, 2022

Significant Amendments to CBCA Proposed in 2019 Federal Budget
Apr. 24, 2019

OBA Business Law Program, Current Practice Trends In Canadian Private M&A Agreements, "Legal Trends in Canadian Private M&A Transactions"; Toronto, ON

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Sept. 25, 2018

Canada

Sept. 02, 2015

EDUCATION

Queen's University, LLB, 1988

Queen's University, BA (History & Economics), 1984

PROFESSIONAL AFFILIATIONS

American Bar Association

Canadian IT Law Association

Canadian Venture Capital and Private Equity Association

International Bar Association

COMMUNITY INVOLVEMENT

Daily Bread Food Bank

The Canadian Institute, *M&A/Corporate Financing Journal*, former contributing editor

TEACHING ENGAGEMENTS

Cam is an adjunct professor at University of Toronto Faculty of Law, where he teaches an advanced corporate transactions course. He has also been a guest lecturer for business law courses at Queen's University Faculty of Law, Osgoode Hall Law School and The Schulich School of Law at Dalhousie University.