

Florence Simard Partner

Office Montréal

**Tel** 514.841.6586

# **Email** fsimard@dwpv.com

#### **Expertise**

Mergers and Acquisitions Commercial Real Estate Infrastructure

Bar Admissions Québec, 2011 Known for her efficiency and strong business sense, Florence advises Canadian, U.S. and international clients on a variety of complex corporate transactions.

Florence advises pension funds, real estate developers and real estate managers on the purchase and sale of residential and commercial property, real estate joint ventures, residential and commercial developments and commercial and retail leases. She has also advised clients in connection with high-profile renewable energy and infrastructure projects in Canada and the United States.

For a period of eight months in 2016 and early 2017, Florence was seconded to the legal department of one of Canada's largest pension funds, where she focused on infrastructure projects and private equity investments.

Florence serves on the board of Fondation Jeunes en Tête and Fondation Santé Urbaine (Hôpital de Verdun and Hôpital Notre-Dame) and is chair of both the Montréal Student/Stagiaire Recruitment Committee and the Montréal Student/Stagiaire Evaluation Committee at Davies.

#### REPRESENTATIVE WORK

#### **Alstom Transport Canada Inc.**

Acting for Alstom Transport Canada Inc. in its role as lead member of a consortium that is providing rolling stock, signalling services and operation and maintenance services, as part of the construction and operation of a new automated light rail transit system in the Greater Montréal Area. This \$6.3-billion infrastructure project (its original estimated cost) is the largest public transit project undertaken in the Province of Québec in the last 50 years.

# **PSP Investments**

Acted for PSP Investments in its strategic initiatives with Pattern Energy Group Inc., including (i) the acquisition of a 9.9% interest in Pattern Energy; (ii) the joint venture between PSP and Pattern Energy to co-invest in various renewable projects; (iii) the joint acquisition with Pattern Energy of a 51% and 49% interest, respectively, in the 179 MW Meikle wind project in British Columbia and the 143 MW Mont Sainte-Marguerite wind project in Québec; and (iv) the acquisition of 49% of the Class B interests held by Pattern in the Panhandle 2 wind project in Texas.

#### **Power Energy Corporation**

Acted for Power Energy Corporation, a subsidiary of Power Corporation of Canada, in its investment in the Lion Electric Company.

#### **Power Energy Corporation**

Acted for Power Energy Corporation in its acquisition of Nautilus Solar Energy, LLC, a leading U.S. solar developer and asset manager, from management and Virgo Investment Group.

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## Hydro-Québec

Acted for Hydro-Québec in connection with the development and construction of an electrolyzer facility with a capacity of approximately 90 MW, making it one of the most powerful electrolyzers in the world to produce green hydrogen.

#### **PSP Investments**

Acted for PSP Investments in its acquisition of 49% of the Class B interests held by an affiliate of Pattern Energy Group LP in the 271.4 MW Gulf wind project located in Kenedy County, Texas.

#### **PSP Investments**

Acted for PSP Investments in its acquisition, through a joint venture, of a portfolio of 1750 single family rental homes.

#### **PSP Investments**

Acted for PSP Investments in its acquisition of 49% of the Class B interests held by an affiliate of Pattern Energy Group LP in the 324.3 MW Broadview wind project located in Curry County, New Mexico, and Deaf Smith County, Texas.

#### **PSP Investments**

Acted for PSP Investments in its acquisition of a 49% interest from an affiliate of Pattern Energy Group LP in the 138 MW St. Joseph wind project located in Manitoba.

#### **National Bank of Canada**

Acting for National Bank of Canada with its \$100-million acquisition of an undeveloped 135,000 square foot property in downtown Montréal and in connection with the C\$500-million construction thereon of its new head office in Montréal, the most important new office building development in the city in the past 25 years.

#### **RECOGNITIONS**

Lexpert Rising Stars: Leading Lawyers Under 40 (2022)

Lexpert Special Edition: Infrastructure

The Canadian Legal Lexpert Directory—Mergers and Acquisitions

The Best Lawyers in Canada—Mergers and Acquisitions

#### **INSIGHTS**

John Molson Executive Centre, "Real Estate Law"; Montréal, QC May 02, 2024

 $\mbox{\ensuremath{\mbox{\textbf{w}}}}$  Deux ans de pandémie : quels lendemains pour l'immobilier commercial? », co-author

May 19, 2022

Instructor, John-Molson School of Business and IDU Institut de développement immobilier, Real Estate Management Certification Course, 'Real Estate Law'; Montréal, QC; February 25-26, 2022

Feb. 25, 2022

# Dan Wolfensohn

Partner

Office Montréal

**Tel** 514.841.6503

Email dwolfensohn@dwpv.com

### **EDUCATION**

University of Western Ontario, JD, 2010 Université Laval, LLB (with Great Distinction), 2009

#### **BOARD MEMBERSHIPS**

Fondation Jeunes en Tête Fondation Santé Urbaine (Hôpital de Verdun and Hôpital Notre-Dame)

#### **TEACHING ENGAGEMENTS**

Montréal Student/Stagiaire Recruitment Committee, chair Montréal Student/Stagiaire Evaluation Committee, chair

## **Blackstone Tactical Opportunities**

Acted as Canadian counsel to funds managed by Blackstone Tactical Opportunities in their acquisition (and related financing) of H.I.G. Capital-backed Sustana Group, a Wisconsin and Quebec-based manufacturer of premium, sustainable recycled fiber, paper, and packaging products.

#### **RECOGNITIONS**

IFLR1000: The Guide to the World's Leading Financial Law Firms—Banking

Lexpert Special Edition: Technology and Health Sciences

The Canadian Legal Lexpert Directory—Asset-Based Lending; Asset Equipment Finance/Leasing; Banking and Financial Institutions

The Best Lawyers in Canada—Asset-Based Lending Practice; Banking and Finance Law; Structured Finance Law

# **INSIGHTS**

Co-Chair, American Bar Association, Business Law Spring Meeting 2024, "Basics of Collateral and Security Interests"; Orlando, FL Apr. 05, 2024

Doing Business in Canada 2023, contributor Nov. 14, 2023

Canadian Bar Association, "Avis juridiques en financement : perspective québécoise"; Webinar Nov. 16, 2020

#### **EDUCATION**

McGill University, BCL/LLB (with Distinction), 2002 McGill University, BA (Political Science & Economics), 1999 McGill University, BMus (Jazz Performance), 1996

# **PROFESSIONAL AFFILIATIONS**

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American Bar Association

# **COMMUNITY INVOLVEMENT**

American Bar Association, Business Law Section, Secured Transactions Subcommittee of the UCC Committee, chair Canadian Bar Association, Montréal Opinion Working Group Subcommittee