



Dan Wolfensohn

Partner

Office

Montréal

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514.841.6503

Email

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Expertise

Finance
Corporate

Bar Admissions

Ontario, 2005
Québec, 2003

Clients turn to Dan for his steadfast dedication and keen insight into their most complex legal problems and transactions.

Dan advises clients on the arrangement and implementation of a wide range of domestic and cross-border financing transactions. He works with borrowers and lenders on secured and unsecured commercial credit and finance transactions, including syndications, asset-based financings, acquisition financings, bond offerings and project financings. Dan serves clients across a broad range of industries – including retail, financial services, manufacturing, technology and pharmaceuticals.

Dan is a member of our Montréal Student/Stagiaire Evaluation Committee and our Opinion Review Committee. Prior to becoming a lawyer, Dan played jazz saxophone and performed throughout the United States and Canada.

REPRESENTATIVE WORK

Thread Collective Inc.

Acted for Thread Collective Inc. in their acquisition of all issued and outstanding shares of 9167200 Canada Inc. (dba Kanuk), from the founder and Champlain Financial Corporation. Kanuk is a Montreal-based manufacturer and retail brand known for cold-weather apparel and winter coats, boasting an international reputation.

Direct Travel, Inc.

Acted as Canadian counsel to Direct Travel, Inc., in its sale to a group of investors, including Durable Capital Partners, Madrona Ventures, Top Tier Capital Partners, and Blackstone Credit & Insurance, led by Steve Singh.

ROBIC, LLP

Acting as counsel to partners of ROBIC, LLP, one of Canada's preeminent intellectual property firms, in connection with ROBIC's business combination with IPH Limited.

J.P. Morgan Securities Inc.

Acted as Canadian counsel to the initial purchasers, led by J.P. Morgan, in the private placement of US\$1 billion of senior secured notes of GFL Environmental Inc.

Mountaingate Capital

Acted for Mountaingate Capital Management II, L.P. in its strategic investment in Bond Brand Loyalty Group, a leading marketing, customer experience and loyalty software management group.

Searchlight Pharma Inc.

Acted for Searchlight Pharma Inc., a Montréal-based specialty healthcare company, in its acquisition of ERFA Canada 2012 Inc., a distributor of niche pharmaceutical products across Canada that addresses underserved medical indications.

DAVIES

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Blackstone Tactical Opportunities

Acted as Canadian counsel to funds managed by Blackstone Tactical Opportunities in their acquisition (and related financing) of H.I.G. Capital-backed Sustana Group, a Wisconsin and Quebec-based manufacturer of premium, sustainable recycled fiber, paper, and packaging products.

Stingray Group Inc.

Acted for Stingray Group Inc. in connection with the extension and increase to \$450 million of its senior secured credit facilities.

Initial Purchasers

Acted as Canadian counsel to the initial purchasers, led by Barclays, in multiple private placements of senior notes and senior secured notes of GFL Environmental Inc., in an aggregate principal amount of over US\$5 billion.

New Look Vision Group Inc.

Acted for New Look Vision Group Inc. in its \$800-million sale to NL1 AcquireCo Inc., an entity created by funds managed by FFL Partners, LLC, a San Francisco-based private equity firm, Caisse de dépôt et placement du Québec and the Dr. H. Doug Barnes Family.

RECOGNITIONS

IFLR1000: The Guide to the World's Leading Financial Law Firms—Banking

Lexpert Special Edition: Technology and Health Sciences

The Canadian Legal Lexpert Directory—Asset Equipment Finance/Leasing; Banking and Financial Institutions

The Best Lawyers in Canada—Asset-Based Lending Practice; Banking and Finance Law; Structured Finance Law

INSIGHTS

Co-Chair, American Bar Association, Business Law Spring Meeting 2024, “Basics of Collateral and Security Interests”; Orlando, FL
Apr. 05, 2024

Doing Business in Canada 2023, contributor
Nov. 14, 2023

Canadian Bar Association, “Avis juridiques en financement : perspective québécoise”; Webinar
Nov. 16, 2020

EDUCATION

McGill University, BCL/LLB (with Distinction), 2002
McGill University, BA (Political Science & Economics), 1999
McGill University, BMus (Jazz Performance), 1996

PROFESSIONAL AFFILIATIONS

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American Bar Association

COMMUNITY INVOLVEMENT

American Bar Association, Business Law Section, Secured Transactions Subcommittee of the UCC Committee, chair

Canadian Bar Association, Montréal Opinion Working Group Subcommittee