



Marie-Andrée Latreille

Senior Counsel

Office

Montréal

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Expertise

Corporate
Mergers and Acquisitions

Bar Admissions

Québec, 1983

Business-minded and thorough, Marie-Andrée is an expert in federal and provincial corporate law pertaining to corporations, organizations and partnerships.

She advises both clients and colleagues on matters relating to legal persons, partnerships and not-for-profit organizations. She also assists them in complex due diligence matters in mergers and acquisitions. As head of Corporate Services in Montréal, Marie-Andrée oversees and manages the team that maintains our clients' corporate records.

Marie-Andrée plays a key role in many of our most complex transactions, contributing her expertise to the planning, structuring and implementation of commercial transactions, including public and private mergers and acquisitions, as well as corporate and tax reorganizations.

She assists counsel in other jurisdictions on matters of Québec law, particularly in the areas of corporate procedures, mergers and acquisitions, and reorganizations.

Marie-Andrée does pro bono work for the Trevor William Kids Foundation, assisting youth through sports, education and mentoring.

REPRESENTATIVE WORK

Sequoia Capital

Acted as Canadian counsel to Sequoia Capital in its minority investment in SSENSE, a Montréal-based fashion e-commerce retailer, giving SSENSE a post-money enterprise value of over \$5 billion.

Plusgrade L.P.

Acted for Plusgrade L.P. and its partners in connection with an investment by Boston-based private equity firm TA Associates and related financing. Plusgrade is a leading provider of revenue solutions to the travel industry, such as seat upgrades and other premium services, through its proprietary software platform.

Thrasos Innovation, Inc.

Acted for Thrasos Therapeutics in connection with its US\$35-million venture capital financing for the development of its lead product candidate for the treatment of acute kidney injury.

The Molson Brothers

Acted as counsel to the Molson brothers, Geoff, Andrew and Justin, in connection with the acquisition of the Montréal Canadiens Hockey Club by the investment group led by the Molson brothers. This transaction is considered to be one of the most significant acquisitions ever completed in professional sports in North America. The transaction also included the purchase of the Montréal Bell Centre and the Gillett Entertainment Group.

DAVIES

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Time Inc.

Acted as Canadian counsel for Time Inc. in its acquisition of QSP, Inc., in the United States, and Quality Service Products Inc., in Canada, from The Readers Digest Association Inc. in a transaction valued at US\$110 million.

Hydro-Québec International Inc.

Acted for Hydro-Québec International Inc. and Fonds de solidarité des travailleurs du Québec in the sale of their indirect interest in Empresa de Generación Eléctrica Fortuna, S.A., the owner of the largest hydro electricity generating facility in Panama, to Enel Latin America LLC in a transaction valued at US\$150 million.

S. Rossy Inc. and Dollar A.M.A. Inc.

Acted for Montréal-based S. Rossy Inc. and Dollar A.M.A. Inc. in regard to Dollarama L.P. acquiring a majority position in the Dollarama business of S. Rossy and Dollar A.M.A., with the founders and management retaining a substantial stake.

Alimentation Couche-Tard Inc.

Acted for Alimentation Couche-Tard Inc. on its acquisition of The Circle K Corp. in a transaction valued at \$1.06 billion.

Abitibi-Consolidated Inc. and SFK Pulp Fund

Acted for Abitibi-Consolidated Inc. (now known as Resolute Forest Products) and SFK Pulp Fund in connection with their initial public offering of \$444 million of trust units of SFK Pulp Fund and a \$125-million credit facility in favour of the Fund.

Alexis Nihon Real Estate Investment Trust

Acted for Alexis Nihon Real Estate Investment Trust in the initial public offering of \$85 million of trust units.

RECOGNITIONS

The Canadian Legal Lexpert Directory—Corporate Commercial Law

The Best Lawyers in Canada—Corporate Law; Charities/Non-Profit Law

INSIGHTS

Corporate Transparency Updates for CBCA Corporations: New Reporting and Public Access Rules Effective January 22, 2024

Dec. 20, 2023

Doing Business in Canada 2023, contributor

Nov. 14, 2023

Barreau du Québec, Développements récents en droit des affaires, “La transparence corporative et la quête du bénéficiaire ultime – Où en sommes-nous?”; Montréal, QC

Oct. 27, 2023

Wilson & Lafleur, “La réforme de la *Loi sur la publicité légale* est là!”; Montréal, QC

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Mar. 08, 2023

Barreau du Québec, “Réforme importante de la *Loi sur la publicité légale*”;
Québec, QC

Mar. 03, 2023

Barreau du Québec, “Redéfinition du rôle du Registraire des entreprises”;
Montréal, QC

Mar. 02, 2023

Québec’s Enterprise Transparency Regime Is Coming Into Force
Feb. 15, 2023

Corporate Transparency: What’s Happening Across Canada?
July 12, 2022

Barreau du Québec, Recent Developments in Business Law – 2021 Seminar;
Montréal, QC
Nov. 05, 2021

Québec Enacts New Corporate Transparency Rules
Aug. 16, 2021

EDUCATION

Université de Montréal, LLB, 1982
Université de Montréal, BA (Political Science)

BOARD MEMBERSHIPS

Pinegrove Golf & Country Club, President and Director, former secretary
Golf Quebec, comité d’excellence, member

COMMUNITY INVOLVEMENT

Trevor William Kids Foundation

TEACHING ENGAGEMENTS

Marie-Andrée has made presentations to the Québec Bar, in particular on law relating to legal persons. She taught a course within the Québec Bar’s continuing education program on jurisdiction shopping for legal persons. She also trains the firm’s students and stagiaires in corporate law.