



Paul Watkins

Partner

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Expertise

Mergers and Acquisitions
Commercial Real Estate
Corporate

Bar Admissions

New York, 2009

Creative and practical, Paul achieves success for clients by providing business-minded solutions.

Paul advises on mergers, acquisitions, commercial real estate deals, joint venture agreements and corporate matters. His responsiveness and his thoughtful approach have earned the trust of pension funds, private equity firms and other companies in the U.S., Canada and internationally.

REPRESENTATIVE WORK

Aecon Utilities Group Inc.

Acted for Aecon Utilities Group Inc., in its acquisition of Xtreme Powerline Construction, an electrical distribution utility contractor, for US\$73 million with the potential for additional contingent proceeds.

Ironbridge Equity Partners Management Limited

Acted for funds affiliated with Ironbridge Equity Partners Management Limited in the acquisition and related financing of Gardner Glass Products, Inc., a North Carolina-based company that manufactures and distributes tempered, mirrored, backpainted, and laminated glass products.

Sleep Country Holdings Inc.

Acted for Sleep Country Canada Holdings Inc. in its acquisition of the Canadian assets of Casper Sleep Inc.

Fulcrum Capital Partners

Acted for Fulcrum Capital Partners in the merger of its portfolio company, Accucam Machining, with EQI Ltd., a portfolio company of Atlas Holdings, to create a leading global supply chain solution for metal products.

Northleaf Capital Partners

Acted for Northleaf Capital Partners in its joint acquisition with AVALT of a majority interest in AMAROK, LLC, a leading provider of contracted perimeter security infrastructure solutions in the United States.

Amcor Flexibles LLC

Acted for Amcor Flexibles LLC in the US\$215-million sale of its three healthcare manufacturing facilities to Tekni-Plex, a globally-integrated company focused on developing and manufacturing products for a wide variety of end markets, including medical, pharmaceutical, food, beverage, personal care, household and industrial.

PSP Investments

Acting for PSP Investments in the US\$239.6-million acquisition by Clearwater U.S. Multi-Family (No. 2) Holding LP, a limited partnership formed by PSP and Daniel Drimmer (CEO and director of the general partner of the Clearwater Fund), of Starlight U.S. Multi-Family (No.1) Value-Add Fund's portfolio of three multi-family properties totalling 1,193 units located in the United States.

Amcor Flexibles LLC

DAVIES

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Assisted Amcor Flexibles LLC in the disposition of three manufacturing facilities in Wisconsin, ordered pursuant to U.S. anti-trust requirements.

Expert Travel Services, LLC

Acted for Expert Travel Services, LLC (Expert Flyer), a leading digital technology vendor for business travellers and frequent flyers, in its sale to Red Ventures, a U.S. marketing and advertising company.

Birch Hill Equity Partners

Acted for Birch Hill Equity Partners in connection with its acquisition of a majority stake in Cozzini Bros., an Illinois-based knife sharpening rental and exchange company.

INSIGHTS

Federal Trade Commission Proposes Rule to Ban Non-Compete Clauses

Jan. 19, 2023

SEC Rulemaking Developments in 2017

Apr. 12, 2018

SEC Filings Must Include Hyperlinks to Exhibits and Be in HTML Format

Apr. 12, 2018

SEC Rulemaking Developments 2016

Feb. 16, 2017

New York Adopts “Delaware Blueprint” for Going-Private Mergers Involving Controlling Stockholders

May 16, 2016

SEC Rulemaking Developments in 2015

Feb. 22, 2016

EDUCATION

University of Toronto, JD, 2008

Wilfrid Laurier University, BA (Honours), 2001