



Rachel Park
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Expertise
Corporate

Bar Admissions
Ontario, 2021

Rachel is developing a broad corporate practice.

Rachel has assisted on a range of transactions, including private and public mergers and acquisitions, private equity fund formations, venture capital and growth companies, shareholder activism and other corporate and commercial matters. She has experience assisting on transactions relating to intellectual property, privacy and data.

REPRESENTATIVE WORK

ArcTern Partners Inc.

Acted for ArcTern Ventures in the formation of its third flagship fund, ArcTern Ventures Fund III, a US\$335 million venture capital fund focused on climate technology companies around the world.

Terminal Technologies Inc.

Acted for Terminal Technologies, Inc., a trucking telematics integration startup, in raising its C\$4.2-million seed round, led by Golden Ventures and featuring Y Combinator.

Sprott Inc.

Acted for Sprott Inc. in the formation of Sprott Private Resource Streaming and Royalty Annex Fund, a US\$310-million annex fund that invests alongside Sprott's first streaming fund, which brings the combined total assets under management of Sprott Resource Streaming and Royalty Corp. in both funds to US\$1.1 billion.

Legion Partners Asset Management

Acted for U.S. activist shareholder Legion Partners Asset Management in connection with its campaign for operational change and board seats on the board of Primo Water Corporation, a TSX-NYSE listed pure-play water solutions provider in North America and Europe. Legion's campaign included the commencement by Legion of an oppression Application in the Superior Court of Ontario concerning the legality of Primo's Advance Notice By-Laws. It culminated in an agreement to appoint two Legion nominees to the Primo board and Primo agreeing to adopt certain corporate governance enhancements, including changes to its advance notice bylaw provisions.

Cookin

Acted for Cookin, a digital marketplace for home chefs, in securing \$17-million in growth financing from an investor consortium led by Relay Ventures.

Beringer Capital

Acted for Beringer Capital in its acquisition (and related bank financing) of a majority stake in Dig Insights, a Canadian tech-enabled services company that delivers consumer insights and market research consulting, tools and solutions to leading brands across a range of sectors.

Tegus

Acted for Tegus, a leading research platform for investors, with its acquisition of Canlyst, a provider of data and analytics on listed companies.

DAVIES

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Kensington Private Equity Fund

Acted for Kensington Private Equity Fund in its US\$50-million Series C investment in TheGuarantors, a North American fintech company building smart financial and insurance solutions for renters and landlords.

Kesson Group

Acted for the Kesson Group, a Canadian technology company that operates the Teach Away, Classroom and Skooli platforms within the growing eLearning market, in its sale to Pluribus Technologies Corp.

Wattpad Corp.

Acted for Wattpad Corp., a global multi-platform storytelling entertainment company headquartered in Canada, in its acquisition by Naver Corporation, a public South Korean Internet conglomerate. This transaction is valued at more than US\$600 million.

INSIGHTS

Guide to Shareholder Activism and Proxy Contests in Canada
Nov. 16, 2023

Doing Business in Canada 2023, contributor
Nov. 14, 2023

EDUCATION

University of Western Ontario, JD, 2020
Ivey Business School, University of Western Ontario, HBA (with Distinction), 2020

COMMUNITY INVOLVEMENT

Korean Canadian Lawyers Association, Executive Committee Member