



**Samuel Minzberg**  
Senior Counsel

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**Expertise**  
Private Client  
Corporate  
Tax

**Bar Admissions**  
Québec, 1975

## Clients can call upon Sam for his creative and insightful solutions to their business concerns.

Sam specializes in corporate and tax law. He counsels clients on mergers and acquisitions, corporate reorganizations and matters related to investment funds. Over his long career, Sam has become a close adviser to many high-net-worth families. He works closely with their offices in Canada, the United States, England and Israel.

Sam is chairman of the board of HSBC Bank Canada, and a director of HSBC North America Holdings Inc. He is also a director of Reitmans (Canada) Limited and of several private companies. A dedicated community leader, Sam is past president and member of the Board of Governors of the Sir Mortimer B. Davis Jewish General Hospital Corporation, and a member of McGill University's Board of Governors.

### REPRESENTATIVE WORK

#### **The Greenberg family**

Acted for certain members of the Greenberg family, controlling shareholder of Astral Media Inc., in connection with the \$3.38-billion acquisition of Astral Media by BCE Inc.

#### **Rossy and Assaly families**

Acted for the founders of Dollarama Inc. in connection with the corporation's \$300 million initial public offering of common shares.

#### **Prinoth SpA**

Acted for Prinoth SpA, a member of the Leitner Technologies Group, in its acquisition of the Camoplast Inc. Track Machine Group, a leading manufacturer of snow groomers and other utility vehicles.

#### **Como Diffusion Inc.**

Acted for Montréal-based Como Diffusion Inc. in regard to GB Merchant Partners, an affiliate of Gordon Brothers Group, and Crystal Capital acquiring a majority position in Como Diffusion's Como Fred David business, with Como's principals retaining a substantial stake.

#### **S. Rossy Inc. and Dollar A.M.A. Inc.**

Acted for Montréal-based S. Rossy Inc. and Dollar A.M.A. Inc. in regard to Dollarama L.P. acquiring a majority position in the Dollarama business of S. Rossy and Dollar A.M.A., with the founders and management retaining a substantial stake.

#### **Circuit City Stores, Inc.**

Acted for Circuit City Stores, Inc. on its acquisition of InterTAN, Inc., the operator of Radio Shack stores in Canada, in a transaction valued at approximately US\$286 million to create The Source.

#### **Northbridge Equity Partners**

# DAVIES

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Acted for Northbridge Equity Partners, a Montréal-based private equity firm, in connection with its acquisition of Fairway and Green, Ltd., a US-based leading manufacturer of golf apparel.

## **RECOGNITIONS**

*The Best Lawyers in Canada*—Leveraged Buyouts and Private Equity Law; Mergers & Acquisitions Law; Private Funds Law (Lawyer of the Year 2012, Montréal)

## **EDUCATION**

McGill University, LLB, 1979

McGill University, BCL (Elizabeth Torrance Gold Medal), 1973

McGill University, BA, 1970

## **PROFESSIONAL AFFILIATIONS**

Canadian Tax Foundation

## **BOARD MEMBERSHIPS**

Canadian Tax Foundation, Board of Governors, former governor

Centre intégré universitaire de santé et de services sociaux du Centre-Ouest-de-l'Île-de-Montréal, independent member and vice-chairman

HSBC Bank Canada, chairman

HSBC North America Holdings Inc.

Reitmans (Canada) Limited

## **COMMUNITY INVOLVEMENT**

Fondation du Barreau du Québec, governor

McGill University, Board of Governors

Sir Mortimer B. Davis Jewish General Hospital Foundation, trustee

Sir Mortimer B. Davis Jewish General Hospital Corporation, honorary president and member of the Board of Governors

## **TEACHING ENGAGEMENTS**

Sam has lectured on taxation at McGill University and on various issues at the Canadian Tax Foundation, the International Fiscal Association and at numerous seminars