



## Cameron M. Rusaw

Partner

### Office

Toronto

### Tel

416.863.5555

### Email

crusaw@dwpv.com

### Expertise

Mergers and Acquisitions  
Corporate  
Private Equity  
Technology  
Venture Capital and Growth  
Companies  
Life Sciences

### Bar Admissions

Ontario, 1990

“He’s been a great partner in terms of understanding our business. He stays very much in tune with us. He’s not so overprotective that I can’t manoeuvre, though – he’s fantastic.”

*Client – Chambers Canada*

Canadian and international companies, both public and private, choose Cam to lead their mergers, acquisitions, private equity and venture capital deals, financings, joint ventures and information technology transactions. He is a trusted advisor to several Canadian and U.S. private equity firms, who regularly call him to guide their cross-border and international investments. Cam advises clients in a number of industries – including digital infrastructure, pharmaceutical, retail, healthcare and technology. He works closely with legal and business teams to offer advice tailored to clients’ unique needs and goals.

Cam chairs our Lawyer Evaluation Committee and is a mentor to many younger lawyers. He is an adjunct professor at the University of Toronto Faculty of Law and a frequent presenter to the American Bar Association’s M&A Committee.

## REPRESENTATIVE WORK

### Flex Ltd.

Acted as Canadian counsel to Flex Ltd. in its US\$325-million acquisition of Crown Technical Systems, a provider of integrated power distribution and protection systems.

### WESCO Distribution Inc.

Acted as Canadian counsel to WESCO Distribution Inc. in the US\$350-million sale of its integrated supply business to Vallen Distribution, Inc., a portfolio company of Nautic Partners, LLC.

### Revolution Sustainable Solutions Holdings LLC

Acted for Revolution Sustainable Solutions Holdings LLC, a portfolio company of Arsenal Capital Partners, in its acquisition of the assets of PolyAg Recycling Ltd., an agricultural plastic recycler in Alberta.

### Barrick Gold Corporation

Acted for Barrick Gold Corporation in its initial C\$23.39 million strategic investment in Hercules Silver and its additional C\$7-million follow-on investment.

### Beanfield Metroconnect

Acted for Beanfield Metroconnect, a portfolio company of DigitalBridge, in securing a strategic equity investment from OMERS Infrastructure.

### DIF Capital Partners

Acted for DIF Capital Partners, through its DIF Core Infrastructure Fund III (DIF CIF III), in its acquisition of RFNow Inc., an independent enterprise fiber,

# DAVIES

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residential fiber, fixed wireless internet and phone services provider in Manitoba and Saskatchewan.

### **Valley Fiber Ltd.**

Acted for Valley Fiber, a portfolio company of DIF Capital, in its acquisition of Commstream GigaLinks, an independent internet service provider in Manitoba.

### **Valley Fiber Ltd.**

Acted for Valley Fiber, a portfolio company of DIF Capital, in its acquisition of Waterside Wireless, an independent internet service provider in Manitoba.

### **Beanfield Technologies Inc.**

Acted for Beanfield Technologies Inc., a portfolio company of DigitalBridge, in its acquisition of Urbanfibre, a leading internet service and wholesale fibre provider operating in the Greater Vancouver Area.

### **Epiq Systems, Inc.**

Acted as Canadian counsel for Epiq Systems, Inc., a global technology-enabled leader in the legal services industry, in its acquisition of Fireman & Company, a leading legal industry management consulting firm.

## **RECOGNITIONS**

*Chambers Global: The World's Leading Lawyers for Business—Private Equity: Buyouts*

*Chambers Canada: Canada's Leading Lawyers for Business—Private Equity: Buyouts*

*IFLR1000: Guide to the World's Leading Financial Law Firms—Mergers and Acquisitions; Private Equity*

*Lexpert's Leading 500 Cross-Border Lawyers: A Guide to Doing Business in Canada—Corporate Commercial Law; Private Equity*

*Lexpert Special Edition: Finance and M&A*

*Lexpert Special Edition: Technology and Health Sciences*

*Lexpert Guide to US/Canada Cross-Border Lawyers in Canada—Mergers & Acquisitions*

*The Canadian Legal Lexpert Directory—Corporate Commercial Law (Most Frequently Recommended); Private Equity (Most Frequently Recommended); Corporate Mid-Market; Mergers and Acquisitions*

*The Best Lawyers in Canada—Corporate Law; Leveraged Buyouts and Private Equity Law (Lawyer of the Year 2018, 2023 and 2025, Toronto); Mergers and Acquisitions Law*

## **INSIGHTS**

Co-chair, Cambridge Forums, Forum on Private Equity M&A; Niagara-on-the-Lake

Apr. 24, 2022

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Significant Amendments to CBCA Proposed in 2019 Federal Budget

Apr. 24, 2019

OBA Business Law Program, Current Practice Trends In Canadian Private M&A Agreements, "Legal Trends in Canadian Private M&A Transactions"; Toronto, ON

Sept. 25, 2018

Canada

Sept. 02, 2015

## **EDUCATION**

Queen's University, LLB, 1988

Queen's University, BA (History & Economics), 1984

## **PROFESSIONAL AFFILIATIONS**

American Bar Association

Canadian IT Law Association

Canadian Venture Capital and Private Equity Association

International Bar Association

## **COMMUNITY INVOLVEMENT**

Daily Bread Food Bank

The Canadian Institute, *M&A/Corporate Financing Journal*, former contributing editor

## **TEACHING ENGAGEMENTS**

Cam is an adjunct professor at University of Toronto Faculty of Law, where he teaches an advanced corporate transactions course. He has also been a guest lecturer for business law courses at Queen's University Faculty of Law, Osgoode Hall Law School and The Schulich School of Law at Dalhousie University.