

Denis Ferland Partner

Office Montréal

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Expertise

Financial Restructuring and Insolvency Finance Dispute Resolution

Bar Admissions Québec, 1984

Clients turn to Denis for his detailed knowledge of insolvency matters.

Denis specializes in bankruptcy, insolvency, financial restructuring and related litigation, as well as general commercial litigation. An experienced and dynamic lawyer, Denis offers practical, proactive advice based on his extensive legal knowledge and business sense. His clients include large multinationals, banks and financial services institutions, creditors, debtors and court officers (including trustees, monitors and receivers).

Denis is a skilled litigator who knows how to put his clients' interests at the forefront. Over his 30-year career, he has developed creative solutions in many of Québec's most significant restructuring and insolvency matters – his knowledge, creativity and innovation paving the way for countless reorganizations and transactions.

A long-time instructor for the Chartered Insolvency and Restructuring Professional Qualification Program, Denis is a seasoned communicator who is known for his ability to distill complex information into simple terms and is regularly called upon to speak at conferences.

Denis is president of the Insolvency Institute of Canada.

REPRESENTATIVE WORK

PricewaterhouseCoopers Inc., SAI

Acting for PricewaterhouseCoopers Inc., SAI in its capacity as trustee of Just for Laughs Group in proceedings under the *Companies' Creditors Arrangement Act*.

HSBC Bank Canada

Acting for HSBC Bank Canada, the most important secured creditor and interim lender, in connection with the restructuring proceedings of Ébénisterie St-Urbain, Woodlore and Euro-Rite Cabinets under the *Companies' Creditors Arrangement Act*.

Revera Inc.

Acted for Revera Inc. with the acquisition of Groupe Sélection Inc.'s interest in 25 seniors' residences and long-term care homes in Québec as part of Groupe Sélection Inc.'s restructuration under the *Companies Creditors Arrangement Act* (Canada). Following the transaction, Revera Inc. became the sole owner of such portfolio of residences which has an estimated value of 1.3B.

The Aldo Group Inc.

Acted for The Aldo Group Inc. in its successful restructuring under the *Companies' Creditors Arrangement Act*. This restructuring won Insolvency and Restructuring Deal of the Year at the 2023 Canadian Law Awards.

HSBC Bank of Canada

Acting for HSBC Bank of Canada in its capacity as operating lender and DIP lender to Ernest Enterprises (Mtl) Ltd.

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Reitmans (Canada) Limited

Acting for Reitmans (Canada) Limited, a TSX-listed clothing retailer with approximately 600 stores across Canada operating under five different banners (Reitmans, Penningtons, Addition Elle, Thyme Maternity and RW&CO), in its restructuring under the *Companies' Creditors Arrangement Act*.

Ernst & Young Inc.

Acted for Ernst & Young Inc., a Court-appointed Monitor, in connection with the restructuring of Quebecor World Inc. and 53 of its subsidiaries in excess of US\$2.8 billion of liabilities and emerged from protection under the *Companies' Creditors Arrangement Act* and Chapter 11 of the U.S. Bankruptcy Code pursuant to Plans of Reorganization approved by creditors and courts in both countries.

Alvarez & Marsal Canada ULC

Acted for Alvarez & Marsal Canada ULC as monitor of Maax Inc. and its subsidiaries under the *Companies' Creditors Arrangement Act* and proceedings under Chapter 15 of the U.S. *Bankruptcy Code*.

Tata Chemicals Limited

Acted as Canadian counsel to India-based Tata Chemicals Limited in its acquisition of General Chemical Industrial Products Inc. in a transaction valued at US\$1 billion, making Tata Chemicals one of the largest soda ash producers in the world.

HSBC Bank Canada

Acting for HSBC Bank Canada, the most important guaranteed creditor of ROL Manufacturing (Canada) Ltd. and its subsidiaries, in relation to its restructuring attempt under the *Companies' Creditors Arrangement Act* proceedings and United States Chapter 15 proceedings of ROL Manufacturing and its subsidiaries.

RECOGNITIONS

Chambers Global: The World's Leading Lawyers for Business— Restructuring/Insolvency ("long track record and very thorough knowledge of the restructuring environment")

Chambers Canada: Canada's Leading Lawyers for Business—Restructuring/Insolvency

Benchmark Canada: The Definitive Guide to Canada's Leading Litigation Firms & Attorneys—Insolvency (Litigation Star)

IFLR1000: The Guide to the World's Leading Financial Law Firms—Restructuring and Insolvency

The Lexpert/American Lawyer Guide to the Leading 500 Lawyers in Canada—Insolvency and Financial Restructuring

The Legal 500 Canada—Restructuring and Insolvency (Leading Individual)

Lexpert Special Edition: Litigation

Lexpert Guide to US/Canada Cross-Border Lawyers in Canada—Insolvency

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The Canadian Legal Lexpert Directory—Insolvency and Financial Restructuring: Insolvency Litigation (Most Frequently Recommended); Financial Restructuring (Most Frequently Recommended)

The Best Lawyers in Canada—Banking and Finance Law; Corporate and Commercial Litigation; Insolvency and Financial Restructuring Law (Lawyer of the Year 2015, Montréal)

Lawdragon 500 Leading Global Restructuring & Insolvency Lawyers

Who's Who Legal: Thought Leaders Restructuring and Insolvency; Who's Who Legal: Restructuring and Insolvency; Who's Who Legal: Canada—Restructuring and Insolvency

Expert Guides—Restructuring and Insolvency

INSIGHTS

Insolvency Institute of Canada, 2021 National Conference, "What are We up to? IIC Initiatives"; Webcast Nov. 04, 2021

Moderator, Insolvency Institute of Canada, 2021 National Conference, "Looking Forward on Legislative Reform"; Webcast Nov. 04, 2021

Top Court Denies Leave to Appeal in Contested Application for a Reverse Vesting Order in Nemaska Restructuring Proceedings
Apr. 30, 2021

International Insolvency Institute, American College of Bankruptcy and American Bankruptcy Institute, Regional Conference: Brexit Panel Series, "Brexit Aspects on Insolvency & Restructurings from a North American View"; Webinar Feb. 24, 2021

Moderator, Insolvency Institute of Canada, Annual Conference and General Meeting, "Going, Going Gone... Comments on the National Model Initial Order"; Naples, Florida
Oct. 25, 2019

New York State Bar Association, International Section, "U.S./Canadian Insolvency Proceedings"; Montréal, QC Oct. 25, 2018

EDUCATION

Université Laval, LLB, 1983

PROFESSIONAL AFFILIATIONS

Insolvency Institute of Canada International Association of Restructuring, Insolvency & Bankruptcy Professionals (INSOL International) Turnaround Management Association

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BOARD MEMBERSHIPS

Insolvency Institute of Canada, president

COMMUNITY INVOLVEMENT

American Bar Association, Bankruptcy division, member Barreau de Montréal, Liaison Committee of the Superior Court, former president Canadian Bar Association, member Insolvency Institute of Canada, Nominating Committee, member

TEACHING ENGAGEMENTS

Denis teaches at Université Laval and the National Insolvency Qualification Program – PNRPI.