



Sharon Ford
Partner

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Expertise
Tax

Bar Admissions
Ontario, 2012

A skilled commercial negotiator and tax advisor, Sharon brings big-picture understanding to her clients' most complex transactions.

Sharon advises on domestic and international tax aspects of fund formation, cross-border transactions and mergers and acquisitions. Known for her deep technical knowledge, she advises clients in private equity, venture capital, private credit and real estate. She also works closely with financial institutions and private and public companies.

Canadian and foreign fund sponsors turn to Sharon for her expertise with fund structuring, management compensation and transactional matters. She also provides tax structuring advice to family offices and high-net-worth individuals.

Sharon acts pro bono for the Canadian Soccer Players Association and various charitable organizations. As an articling student, she clerked for judges of the Ontario Superior Court of Justice in Toronto.

REPRESENTATIVE WORK

Golden Venture Partners

Acted for Golden Ventures in connection with the formation of its fifth fund, Golden Ventures V, a leading seed-stage venture capital fund investing across North America.

Grup Mediapro S.L.U.

Acted for Grup Mediapro S.L.U. in a litigation settlement with CSB, LP, culminating in a transaction pursuant to which Mediapro sold its Canadian business, consisting of the OneSoccer Channel, to CSB.

Apotex International Inc.

Acted as lead tax counsel and Canadian transaction counsel to Apotex International Inc., a global pharmaceutical company that produces high-quality affordable medicine, in the sale of a 50% interest in Arrotex Pharmaceuticals (Australia) to DBG Health.

Connor Clark & Lunn Infrastructure

Acted as tax counsel to Connor Clark & Lunn Infrastructure in its acquisition of Landmark Student Transportation, a leading student transportation businesses in North America.

Ironbridge Equity Partners Management Limited

Acted for Ironbridge Equity Partners in the first and final closing of its fourth private equity fund, Ironbridge Equity Partners IV, LP, which raised \$383 million from investors globally and surpassed its \$325-million target.

AirBoss of America Corp.

Acted for AirBoss of America Corp. in its US\$42.5-million acquisition and related financing of Ace Elastomer, Inc., a leading North American custom rubber compounder.

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Birch Hill Equity Partners

Acted for Birch Hill Equity Partners in the sale of Bio Agri Mix, LP, Canada's largest manufacturer and distributor of medicated feed additives and water-soluble medications for livestock, to DW Healthcare Partners.

Russel Metals Inc.

Acted for Russel Metals Inc., one of the largest metals distribution companies in North America, in its joint venture with Marubeni-Itochu Tubulars America Inc. whereby each company combined their respective Canadian OCTG/line pipe business into a newly incorporated company, named TriMark Tubulars Ltd.

Granite Real Estate Investment Trust

Acted as tax counsel to Granite REIT in its \$316-million bought deal equity offering of stapled units.

Blackpoynt Inc.

Acted for BrandProject in connection with the formation of BrandProject Capital Fund LP, an early-stage venture capital fund focussed on making investments in next generation consumer product, service, and technology companies across North America.

RECOGNITIONS

Lexpert Rising Stars: Leading Lawyers Under 40

The Best Lawyers in Canada—Tax Law

INSIGHTS

Federal Budget 2024: How It Impacts You and Your Business

Apr. 16, 2024

Canadian Tax Foundation, 75th Annual Tax Conference, "Private Equity Structuring"; Montréal, QC

Nov. 27, 2023

2021 Federal Budget: Tax Highlights

Apr. 20, 2021

Canadian Government's Proposed Extension of Time Limits Due to COVID-19

May 27, 2020

Tax Issues for Distressed Corporations

Apr. 08, 2020

Back to the Basics, co-author

Apr. 01, 2020

Canadian Tax and Other Measures Implemented in Response to COVID-19 Pandemic

Mar. 27, 2020

2019 Federal Budget: Tax Highlights

Mar. 19, 2019

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2017 Federal Budget: Tax Highlights

Mar. 22, 2017

Canadian and U.S. Tax Laws: A Review of 2016 and a Look Ahead to 2017

Jan. 13, 2017

EDUCATION

Chartered Professional Accountants of Canada, In-Depth Tax Course

Queen's University, JD, 2011

McMaster University, BSc (Medical & Health Physics), 2007

PROFESSIONAL AFFILIATIONS

Canadian Tax Foundation